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BCB HOMES

Volume 2, Issue 2

# Construction Quarterly

## MARKET UPDATE

Sales have increased in the  
Second Quarter of 2009!  
See the number of sold and  
pending homes & lots in Collier  
County listed from \$3,000,000+

(As of June 30, 2009)

Price	Location	Status
\$16,400,000	Bay Colony	4/17/2009
\$14,900,000	Bay Colony	Pending
\$10,750,000	Port Royal	Pending
\$9,250,000	Port Royal	4/13/2009
\$7,995,000	Port Royal	Pending
\$7,950,000	Little Harbor	Pending
\$7,200,000	Port Royal	5/6/2009
\$6,995,000	Port Royal	Pending
\$6,500,000	The Regent	Pending
\$5,999,000	Royal Harbor	Pending
\$5,795,000	Bay Colony	Pending
\$4,750,000	Port Royal	5/15/2009
\$4,700,000	The Regent	5/21/2009
\$4,500,000	Port Royal	5/04/2009
\$4,300,000	Beach Tower	Pending
\$4,297,000	Aqualane	Pending
\$4,200,000	Moraya Bay	Pending
\$3,995,000	Bay Colony	Pending
\$3,975,000	Twin Eagles	4/29/2009
\$3,975,000	Old Naples	Pending
\$3,900,000	Aqualane	Pending
\$3,800,000	Bay Colony	Pending
\$3,800,000	Sancerre	6/01/2009
\$3,660,000	Vineyards	Pending
\$3,635,000	The Estuary	4/02/2009
\$3,635,000	Mediterra	Pending
\$3,500,000	Aqualane	5/14/2009
\$3,500,000	Port Royal	Pending
\$3,495,000	Royal Harbor	Pending
\$3,450,000	Port Royal	5/05/2009
\$3,420,000	Park Shore	6/22/2009
\$3,420,000	Port Royal	6/05/2009
\$3,400,000	Barefoot Beach	5/29/2009
\$3,300,000	Barefoot Beach	6/02/2009
\$3,300,000	Port Royal	5/05/2009
\$3,295,000	Old Naples	Pending
\$3,295,000	Bay Colony	Pending
\$3,275,000	Moraya Bay	Pending
\$3,200,000	Park Shore	4/15/2009
\$3,200,000	Grey Oaks	Pending
\$3,000,000	Aqualane	4/03/2009
\$3,000,000	Aqualane	5/18/2009
\$3,000,000	Bay Colony	Pending

\*Please note that all Pending prices are listed at the List price.

## BCB Homes' Newest Model, The Montelena in Mediterra!



There is lots to see in this nearly completed model home in Mediterra! It's unique floor plan and dramatic outdoor areas come together to create a comfortable home with a soul. The clean, modern design combined with beautiful textures, natural materials, latest technology features, and neutral, yet sophisticated colors equates to a chic and inviting interior. The fabulous outdoor living area is complete with fountains, a trellis, a fireplace, large bar, stone walls and hewn woods which are remarkable in their function and beauty.

The Montelena Model has also been built with the environment in mind, and by using innovative Green building methods. It will be the first home in Mediterra to be certified as a Green Home according to the LEED and FGBC standards. The materials used to construct the inside and outside of this residence will increase the sustainability, while also reducing the upkeep of the residence. Building Green will save the homeowner an estimated 30% or more on energy costs, compared to homes that simply comply with the Florida building code.

Call BCB Homes at 239.643.1004 to schedule your private showing today!

## BCB Homes Commitment to Education

At BCB Homes we pride ourselves on using the most innovative techniques that are available in the industry. Through our commitment of continuous education for all employees, we are able to stay ahead of our competitors and be certain we are building the best quality home. Frank Nunes, Executive Director of Lathing & Plastering; holds many titles throughout the U.S., sits on numerous state boards for Building Codes, and is nationally recognized for his knowledge on stucco and plaster. BCB Homes was honored to have an opportunity to learn different stucco techniques and methods that will increase the quality that already goes into every BCB Homes' residence. Mr. Nunes spent time on different jobsites with BCB Homes', Eric Morris and other employees reviewing the stucco techniques that are already implicated, and provided alternative methods that would enhance them. The time spent with Frank Nunes is just one more way that BCB Homes can provide our clients with the quality product that they deserve.



Based in Naples, BCB Homes has been designing and building custom luxury homes, condominiums and hi-rise residences in Southwest Florida for more than 30 years. BCB Homes was founded by a group of second-generation builders who continue to set new standards in luxury residential construction by combining new technologies with proven old-world traditions. The firm's success is grounded in continuous research and adoption of innovative building processes, methods and materials, including "Green" or energy-efficient building techniques. BCB Homes' exclusive *Points of Construction* program is designed to dramatically increase the value of each client's investment by ensuring every new construction and remodeling project meets or exceeds the most comprehensive construction standards available.

BCB Homes' experience profile includes the design and construction of luxury residences from the greater Naples area north to Lee, Charlotte, Sarasota and Manatee Counties. The firm builds in Southwest Florida's most prestigious communities, including Bay Colony, Port Royal, Grey Oaks, The Estuary at Grey Oaks, Mediterra, Shadow Wood at the Brooks, The Strand at Bay Colony, The Moorings, Coquina Sands, Park Shore, Park Shore Beach, Aqualane Shores, Tarpon Point Marina, Manasota Key and Longboat Key.

BCB Home's is headquartered at 3696 Enterprise Avenue, Naples, Florida, 34104. Contact BCB Homes at 239-643-1004 or visit BCB Homes online at [www.bcbhomes.com](http://www.bcbhomes.com).

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## BCB Homes BuildSmart



BCB Homes certifies each home they build to BuildSmart Standards. A BCB Homes' BuildSmart custom residence offers a number of important advantages such as energy savings, comfort, peace of mind, satisfaction and added value. A BuildSmart home can reduce a household's energy usage by up to 30%. That can add up to hundreds of dollars in savings every year. The BuildSmart energy saving features will help

make a home more comfortable for one's household all year long. FPL's BuildSmart professionals work with BCB Homes to ensure the home meet a higher standard. As a BCB Homes homeowner, one will know that they are doing their part to reduce energy consumption, conserve our natural resources and protect the environment for a future family.

**BuildSmart Today with BCB Homes!**



## BCB Homes Quality in Renovation

BCB Homes has been specializing in customized renovations and condominium build-outs for the past 20 years. We have just recently begun some new projects in the prestigious buildings of Azure, The Seasons and Trieste. With BCB Homes' vast experience, and unparalleled level of service in other condo communities such as The Horizons, The Shores, and The Regent, they have been able to provide their clients with the utmost quality in construction and services from a new decorator-ready interior,

to an aging condo residence in need of modernization.

BCB Homes is dedicated to making the renovation process an effortless one. That's why throughout the entire renovation process, BCB Homes will work directly with the client from start to finish coordinating all aspects; and keeping their clients informed through detailed communication, both visually and verbally. Clients are able to choose between working hand-in-hand with their own interior

designer, or using the team of in-house professionals at BCB Homes, which will provide them with the ultimate in distinctive finishes. BCB Homes' team of experienced craftsmen always strive to make a client's design dreams a reality.



## Points of Construction - Indoor Air Quality

The hot and humid climate in Southwest Florida can create a multitude of indoor air quality issues. Elevated indoor humidity levels can cause both mold and mildew growth and allow unhealthy microbial organisms to populate the interior of a home. Furniture, fabrics and some building materials emit greater amounts of volatile organic compounds (VOCs) at higher temperatures and humidity levels. Native insects thrive at these high humidity and moisture levels as well.

A BCB home maintains a relative

humidity level below 50%. Lower relative humidity is accomplished through the installation of high-efficiency air conditioning equipment, separate dehumidification equipment and sealed attics.

Many BCB homes include a device that introduces treated outdoor air into the home. This system provides fresh air to breath and dilutes indoor air pollutants such as cleaning products, VOCs, odors, and other household chemicals.

The use of a temporary air conditioning and dehumidification

system controls the climate in the home during construction and prevents contaminants from entering your permanent air distribution system, which is not activated until the majority of the construction process is completed.

All BCB homes are tested upon completion to ensure that the air conditioning, ventilation, and dehumidification systems are operating within their performance parameters.

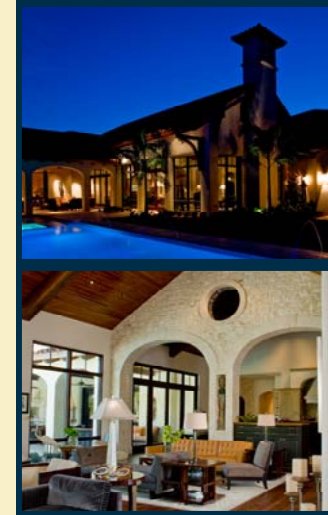


## Featured Home of the Quarter Port Royal Private Residence

At BCB Homes, we welcome the opportunity to work with our clients own designers no matter their location. This Port Royal private residence owes its impressive design to Naples' Harrell and Co. Architects and interior design to Gluckstein Design located in Toronto, Ontario. No matter the distance, BCB Homes ensures that the construction process will be executed with ease. We always strive to provide our clients with the very best. With the collaborative efforts of our design team in Naples and abroad we were able to deliver the best results on this magnificent Port Royal residence!

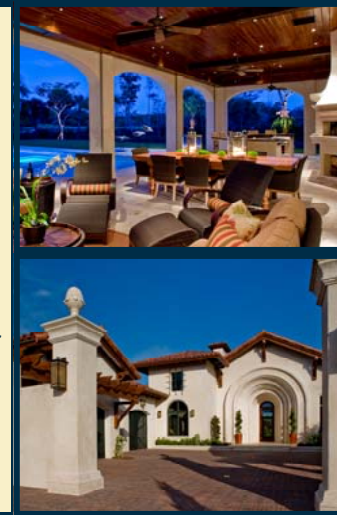


## Florida's 1st NAHB Green Home Certification



BCB Homes' private residence located in The Estuary at Grey Oaks has just earned the National Association of Home Builders (NAHB) Green Home certification! Therefore, making it **Florida's first NAHB Green Home!**

BCB Homes is always in constant pursuit of quality and because of that we continuously raise our standards to a new level. We have redefined the goals and set the bar for our industry. That's what makes BCB Homes the leader in the home building industry.



## BCB Homes' Learning Center

*Where informed building decisions are made*

BCB Homes Learning Center provides our clients with a unique approach to the building process. Everything from flooring and roofing, drywall and stucco, doors and windows, and much more is shown in this state-of-the-art showroom. The Learning Center provides BCB Homes with all of the tools necessary to educate their clients on different types of materials, products and methods used in the building process. In turn, BCB Homes' clients will be able to make informed decisions for their current and future residence. This 2,600 square foot showroom facility allows clients to enjoy all of the technical aspects of building without the hassle of going out to numerous jobsites.

BCB Homes' Principals use The Learning Center's real life exhibits and examples to demonstrate how their unique building methods benefit their clients and set them apart from competitors. BCB Homes' clients are also able to enjoy personalizing their home by choosing

from a wide range of samples. From flooring to wall texture, the oversized samples allow clients to have a better view of what their selection will look like in their new home. The Principals also use the various displays of sampling products to show clients different pricing options that are available.

Education is an extremely important tool in any industry and BCB Homes has a commitment to education not only when it comes to their clients, but also to their employees. The Learning Center also allows BCB Homes to provide training for new employees and continuing education for current employees. It also houses as a testing site for their distinctive building methods. The new Learning Center illustrates the quality, commitment, and craftsmanship that goes into every BCB home which is why they are a leader within the building industry.

## Top questions to ask when selecting a Custom Home Builder.

1. How long has the company been in business?
2. What certifications does the Builder hold?
3. Does the Builder specialize in a particular building method such as Green Building?
4. What does the Builder's portfolio consist of?
5. Does the Builder have a strong background in design?
6. In what ways will the Builder communicate with you throughout the building process?
7. How does the Builder separate themselves from competitors?



Sample Roofing Materials



Granite and Stone Samples



Wall and Window Details