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BCB HOMES

Volume 2, Issue 2

Construction Quarterly

Special Points of Interest:

- BCB Homes Builds Green
- Market Update
- Points of Construction
- Featured Homes of the Quarter

MARKET UPDATE

Sales have increased in the First Quarter of 2009! See the number of sold and pending homes & lots in Collier County listed from \$3,000,000+

(As of March 30, 2009)

\$17,700,000	The Strand	Pending
\$12,500,000	The Strand	Pending
\$11,950,000	Port Royal	Pending
\$10,800,000	Old Naples	2/13/09
\$10,750,000	Port Royal	Pending
\$9,000,000	Port Royal	3/12/09
\$7,950,000	Little Harbour	Pending
\$7,500,000	Port Royal	1/26/09
\$6,750,000	Mediterra	3/19/09
\$6,500,000	Aqua	Pending
\$5,500,000	Enclave	Pending
\$5,290,000	The Estuary	2/17/09
\$5,250,000	Aqua	Pending
\$5,249,000	Barefoot Bch	Pending
\$5,100,000	Bay Colony	3/3/09
\$4,895,000	The Estuary	Pending
\$4,875,000	Aqua	Pending
\$4,850,000	Aqualane	Pending
\$4,750,000	Port Royal	3/3/09
\$4,545,000	The Estuary	2/6/09
\$4,500,000	Port Royal	3/25/09
\$4,500,000	Port Royal	2/24/09
\$4,434,000	Moorings	3/6/09
\$4,300,000	Moraya Bay	Pending
\$4,300,000	The Estuary	2/6/09
\$4,295,000	Sancerre	Pending
\$4,200,000	Bay Colony	3/27/09
\$4,200,000	Moraya Bay	Pending
\$4,100,000	Port Royal	1/26/09
\$3,975,000	Twin Eagles	Pending
\$3,990,000	Bay Colony	Pending
\$3,850,000	Royal Harbor	2/9/09
\$3,800,000	Port Royal	Pending

(Continued on Page 2)

BCB Homes Receives NAHB & FGBC Green Certifications



BCB Homes has recently completed construction on the first residence in Naples to be certified under the National Association of Home Builders' National Green Building Program. The private Estuary residence is so exceptional that not only did it receive the National Association of Home Builders (NAHB) Silver Green Certification, but it also received a Green Certification from the Florida Green Building Coalition (FGBC). Both honors show BCB Homes' ability to compete with any green builder, both in the State of Florida and nationally.

Although, BCB Homes has just received these accolades they have been building Green before Green was defined. You wouldn't think by looking at the outside of the beautiful home that it was eco-friendly, but high-performance products from the energy saving components inside the walls, to the pool pump, deliver the healthy living environment, sustainability and efficiencies throughout the home. Green performance of each residence is always a top priority for BCB Homes and in order to excel above the standard green criteria, BCB Homes used their education and craftsmanship to guide them. When it came to the energy efficiency of the private Estuary residence they focused on the air conditioning system, windows, pool pumps, and the lighting fixtures. The air conditioning system in the residence has a Seer 19 rating and is 60% more efficient than systems mandated by Florida's Building Code. Because the home is also sealed above and beyond the Green standards, hot humid air is kept out. A fresh air system and a dehumidification system exhausts stale air and constantly brings in fresh air. That keeps the home under positive pressure and contributes to air filtration.

BCB Homes also used top rated windows that exceed Florida Green standards. The windows are clear, but they keep out the heat and UV rays. They let in as much daylight as conventional windows, but when the sun is beating through them, you can touch them and feel that they are cool. Pool pumps are the second largest energy load in a typical home. The pool pumps used in this Estuary residence are twice as efficient as standard pool pumps and an automatic pool cover is then used to reduce evaporation and fulfill the pools heating needs, while providing a safe environment for children and adults. Lastly, (Continued on Pg. 2)

Based in Naples, BCB Homes has been designing and building custom luxury homes, condominiums and hi-rise residences in Southwest Florida for more than 30 years. BCB Homes was founded by a group of second-generation builders who continue to set new standards in luxury residential construction by combining new technologies with proven old-world traditions. The firm's success is grounded in continuous research and adoption of innovative building processes, methods and materials, including "Green" or energy-efficient building techniques. BCB Homes' exclusive *Points of Construction* program is designed to dramatically increase the value of each client's investment by ensuring every new construction and remodeling project meets or exceeds the most comprehensive construction standards available.

BCB Homes' experience profile includes the design and construction of luxury residences from the greater Naples area north to Lee, Charlotte, Sarasota and Manatee Counties. The firm builds in Southwest Florida's most prestigious communities, including Bay Colony, Port Royal, Grey Oaks, The Estuary at Grey Oaks, Mediterra, Shadow Wood at the Brooks, The Strand at Bay Colony, The Moorings, Coquina Sands, Park Shore, Park Shore Beach, Aqualane Shores, Tarpon Point Marina, Manasota Key and Longboat Key.

BCB Home's is headquartered at 3696 Enterprise Avenue, Naples, Florida, 34104. Contact BCB Homes at 239-643-1004 or visit BCB Homes online at www.bcbhomes.com.

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Green Home (Continued from Page 1)

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the whole house is controlled with low-voltage lighting and cooling system that can be controlled by the touch of a button so that energy is not wasted while they are out of the house.

To ensure that the Estuary home has a healthy living environment for the family, BCB Homes took into consideration climate, indoor air quality and interior materials. While it is literally impossible to keep water out of any building 100% of the time, BCB Homes has resolved this problem by using an interior wall system that includes a vapor permeable polystyrene insulation. The permeable insulation allows any moisture that comes into the home

to be dried by the air conditioning system and dehumidifier. The wall "breathes" and dries from the inside out. Mold is then rendered a non-issue. With indoor air quality being a concern, BCB Homes uses an air flow test to show the tight construction of the Estuary home and how it meets green building standards. The tight construction, combined with the use of a central dehumidification system, keeps pollutants, allergens and pollen out of the home.

The vegetation is predominately native and requires very low water maintenance and fertilizing. This represents a huge water savings and fewer chemicals in the outdoor environment. The structure of the

Estuary home is concrete and concrete block. It provides strength, optimal moisture management, a tight building envelope and is easy to seal and maintain. A natural plaster on the exterior walls provides a moisture barrier that does not require repainting of the exterior of the home.



Market Update (Cont.)

\$3,750,000	Park Shore	Pending
\$3,660,000	Vineyards	Pending
\$3,650,000	Golden Shores	2/25/09
\$3,500,000	Old Naples	1/16/09
\$3,475,000	Old Naples	3/6/09
\$3,375,000	Aria	1/5/09
\$3,350,000	Seapoint	1/30/09
\$3,295,000	Bay Colony Estates	Pending
\$3,275,000	Moraya Bay	Pending
\$3,200,000	Le Jardin	3/5/09
\$3,125,000	The Seasons	3/3/09
\$3,100,000	Royal Harbor	2/10/09
\$3,050,000	Pelican Bay	3/20/09

Step-by-Step

BCB Homes was proud to have the opportunity to support Collier County's Step by Step program this year. The Step by Step Child Development Center provides infants and young children that have special needs with developmental and educational training and therapies to support and/or intervene in their development. This program allows and encourages the children to reach their full potential in all areas of development in the least

restrictive environment. It also educates and trains parents or primary caregivers on how to effectively educate and support a child with special needs. Lastly, the Step by Step program provides families with any support and/or counseling that they may need.

BCB Homes supports the Step-by-Step program and will always be committed to providing opportunities for America's youth.

Points of Construction - Water Intrusion and Mold

BCB Homes' unique interior drainage systems ensure that in the unlikely event of water intrusion, moisture never reaches materials susceptible to moisture damage. Concrete has the ability to absorb and store a large amount of water that will evaporate from the wall system as it dries. In addition to the breathable materials outlined above, BCB's walls include an air pocket between the interior walls and the insulation to facilitate

greater drying. Mold requires water and food to grow and survive. The components of a BCB Homes wall system are carefully selected to avoid providing food for mold. Wood, paper and glue are excellent food for mold and insects that are commonly found in many exterior wall systems. You wouldn't find any of them in the walls of a BCB Home.



Wood wall systems can only absorb a small amount of water before moisture begins to seep into the interior finishes while promoting bacterial growth. Waterlogged wood also can damage the structural integrity of the wall through rot, corrosion, swelling and movement of structural elements, unprotected wood balconies will fail over time. Build Smart. Build BCB!

Featured Homes of the Quarter Newly Completed and For Sale



This newly completed residence on Fort Charles Drive in Port Royal has a Colonial Caribbean inspired design created in collaboration with BCB Homes and Harrell and Co. Architects. The home offers a spanning floor plan of 6,864 square feet under A/C with a total of 9,702 square feet. The residence is truly remarkable, complete with 5 bedrooms, 4 full baths, and 2 half baths. It also offers an expansive waterfront setting with private dock, pool, spa, and significant outdoor living areas. The estate features an elevator, wine room and 4 car garage. The BCB Homes' Fort Charles residence is only minutes away from the Gulf of Mexico by boat. The residence which is also certified as a Green Home, will give many economical and environmental benefits to any proud new owner. Please call Gulf Coast International Properties: (239) 434-2558 to schedule your private showing!



Port Royal's Gin Lane residence, which just recently finished completion, offers a large floor plan of 6,385 under A/C with a total square footage of 8,784 feet. This 5 bedroom, 6 bath residence grants any new homeowner the right to boast. The BCB Homes' estate's gatehouse and entry courtyard make this home's entrance spectacular! The Gin Lane residence accommodates all forms of entertaining; offering a large outdoor living room, tropical hardwood deck, and oversized pool with an "S" shaped negative edge. This residence truly reflects the quality and workmanship that BCB Homes puts into every home they build! For your private showing or if you have any questions regarding this premium Port Royal property please call:

Karen Van Arsdale with Premier Properties: (239) 434-2424.

Top questions to ask a Builder

1. How long have you been in Business?
2. What are your professional qualifications and credentials?
3. Do you have a list of references and may I contact them?
4. What type of projects do you do?
5. How long will the project take to complete?
6. What separates you from the other industry professionals?
7. Do you have a warranty or any service plans?



The Resort at Marina Village - Tarpon Point Marina

Tarpon Point Marina offers everything from a deep-water marina, sweeping aquatic and preserve views, to luxurious homes and unparalleled amenities. The latest addition to Tarpon Point is the Resort at Marina Village! This is a great way to own a vacation home with fractional ownership options that offer all the benefits of a vacation home without the hassles or financial burdens sometimes associated with second homes. Plus retail shops, restaurants, bars and office spaces are going to be located along the promenade making it a destination for vacationers and locals. The Resort is scheduled to be completed by December, 2009. Don't forget to check out the beautiful LaTorre Model by BCB Homes in the Tarpon Estates neighborhood while you're there! For more information, please call Barbie Rogers at BCB Homes - 239.293.0347.

